

ATEN International

2025 Q2 Investor Conference Aug. 28, 2025



ATEN Safe Harbor Statement

We have made forward-looking statements in the presentation. Our forward-looking statements contain information regarding, among other things, our financial conditions, future expansion plans and business strategies. We have based these forward-looking statements on our current expectations and projections about future events. Although we believe that these expectations and projections are reasonable, such forward-looking statements are inherently subject to risks, uncertainties, and assumptions about us.

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Financial Performance



Consolidated Statements of Comprehensive Income – 2Q 2025 (YoY)

In NT million	2Q2	5	2Q24		YoY	
	Amount	%	Amount	%	Amount	%
Net Sales	1,132	100	1,212	100	-80	-7
Gross Profit	673	59	715	59	-42	-6
Operating Expenses	574	50	581	48	-7	-1
Sales Expenses	307	27	313	26	-5	-2
Admin. Expenses	130	11	133	11	-4	-3
RD Expenses	137	12	135	11	2	1
Operating Profit	99	9	134	11	-35	-26
Non-Operating Income and Expenses	-33	-3	3	0	-37	-1120
Net Income before Tax	66	6	137	11	-71	-52
Tax	1	0	30	2	-29	-97
Net Income	65	6	107	9	-42	-39
EPS(NT\$) (After Tax)	0.53		0.88			

Note: Taiwan Consolidated Basis



Consolidated Statements of Comprehensive Income – Jan.~ Jun. 2025 (YoY)

In NT million	Jan. ~ Ju	ın. '25	Jan. ∼ Ju	n. '24	Yo	Υ
	Amount	%	Amount	%	Amount	%
Net Sales	2,336	100	2,387	100	-51	-2
Gross Profit	1,382	59	1,430	60	-48	-3
Operating Expenses	1,142	49	1,144	48	-2	0
Sales Expenses	608	26	619	26	-11	-2
Admin. Expenses	259	11	257	11	2	1
RD Expenses	275	12	268	11	7	3
Operating Profit	240	10	286	12	-46	-16
Non-Operating Income and Expenses	-20	-1	3	0	-23	-767
Net Income before Tax	220	9	289	12	-69	-24
Tax	43	2	69	3	-26	-38
Net Income	177	7	220	9	-43	-20
EPS(NT\$) (After Tax)	1.44		1.81			

Note: Taiwan Consolidated Basis



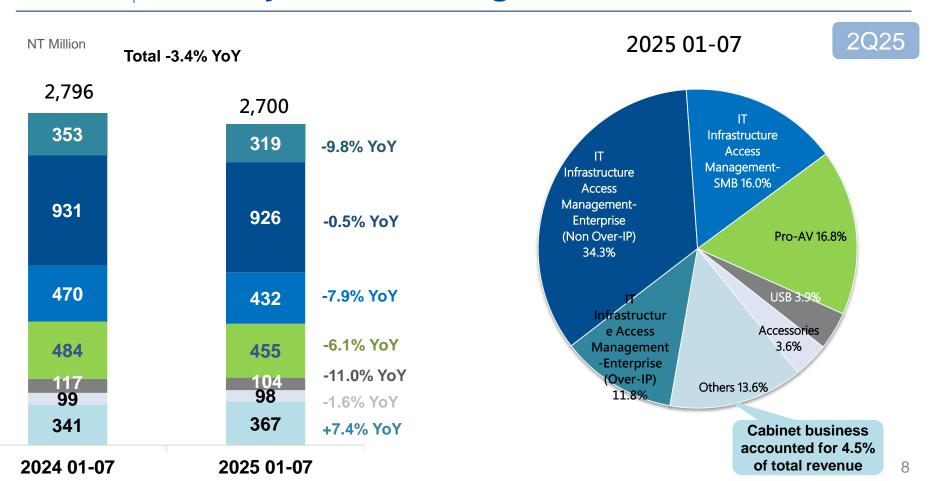
In NT Million	Jun. '25		Dec. '24		Jun. '24		Changes in 2025	
	Amount	%	Amount	%	Amount	%	Amount	%
Cash and Financial Assets	1,416	20	1542	22	1,698	24	-126	-8
Accounts Receivable	666	10	722	10	668	9	-56	-8
Inventory	1,222	18	1325	19	1,243	18	-103	-8
Other Current Assets	128	1	105	1	114	2	23	22
Total Current Assets	3,432	49	3694	52	3,723	53	-262	-7
Property, Plant, and Equipment	2,808	40	2801	39	2,690	38	7	0
Other Financial Assets	175	3	188	3	221	3	-13	-7
Other Non-Current Assets	552	8	441	6	434	6	111	25
Total Non-Current Assets	3,535	51	3430	48	3,345	47	105	3
Total Assets	6,967	100	7124	100	7,068	100	-157	-2
Short-term Borrowings	319	5	367	5	390	6	-48	-13
Accounts Payable	292	4	385	5	347	5	-93	-24
Other Accounts Payable	500	7	545	8	539	8	-45	-8
Other Current Liabilities	528	8	511	7	529	7	17	3
Total Current Liabilities	1,639	24	1808	25	1,805	26	-169	-9
Deferred Income Tax Liabilities	154	2	154	2	181	3	0	-1
Other Non-Current Liabilities	418	6	287	4	322	5	131	46
Total Non-Current Liabilities	572	8	441	6	503	7	131	30
Total Liabilities	2,211	32	2249	32	2,308	33	-38	-2
Total Equity	4,756	68	4875	68	4,760	67	-119	-2
Receivable turnover days	54		53		54			
Inventory turnover days	244		235		239			
Payable turnover days	65		61		61			

Cash Flow – Jun. 2025 YoY

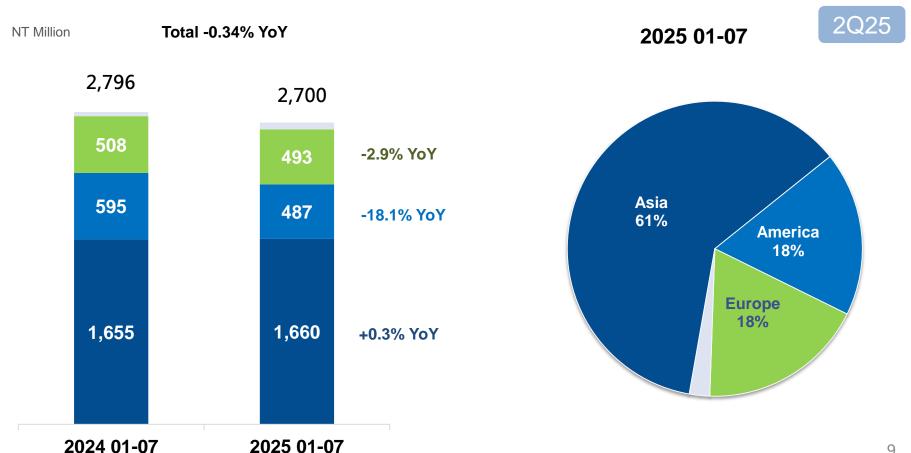
In NT Million	2025		2024	
Cash and cash equivalents at beginning of period		1,128		1,194
From Operating	Without Trading	204	Without Trading Financial Assets	413
Net Profit before Tax	Financial Assets +210	220	+461	289
Total adjustments to reconcile profit and loss		114		127
Financial assets at fair value through profit or loss		-26		-48
Inventory		106		20
Account Receivable		55		53
Account Payable		-93		58
Other Operation Sources / (Uses)		-172		-86
From Investing	Including Trading	-3	Including Trading	-178
Acquisition of property, plant, and equipment	Financial Assets -29	-73	Financial Assets -226	-42
Financial assets at fair value through other comprehensive income	-29	49	-220	-147
Other Investing Sources / (Uses)		21		11
From Financing		-277		-344
Short-Term and Long-Term Borrowings		-2		-15
Payment of Lease Liabilities		-50		-56
Cash Dividends		-209		-254
Payment of Interest		-16		-19
Effect of exchange rate changes on cash and cash equivalents		-27		10
Cash and cash equivalents at end of period		1,025		1,095
Free Cash Flow		201		235

Note : Taiwan Consolidated Basis

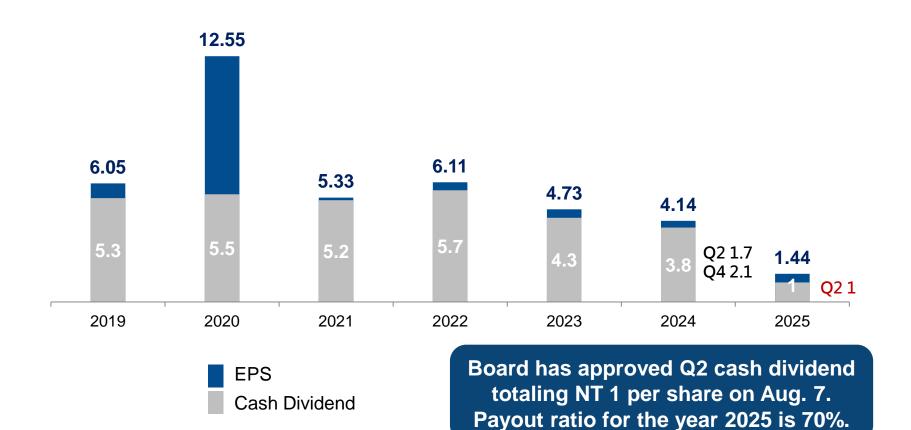
Sales by Product Categories YoY



Sales by Product Region YoY



Dividend Policy



Future Development Strategy



Digit: IP central management



ATEN product line : High Performance KVM

12.64% of 2024 01-07 sales revenue 11.80% of 2025 01-07 sales revenue



CAGR 10%

2018-2023 IHS Report



Security:
Security and
surveillance risk



ATEN product line : Secure KVM

2.39% of 2024 01-07 sales revenue 2.99% of 2025 01-07 sales revenue



CAGR 3%

2018-2023 IHS Report



Smart : Smart collaborate meeting



ATEN product line:

RBS, Control System, Matrix,
Networked AV
11.44% of 2024 01-07 sales revenue
10.98% of 2025 01-07 sales revenue



CAGR 9%

2022-2027 IOTA Report



Voice processing: professional audio, Al voice



New product:

ATEN Al Voice, Professional audio and video, SOHO products



Q&A

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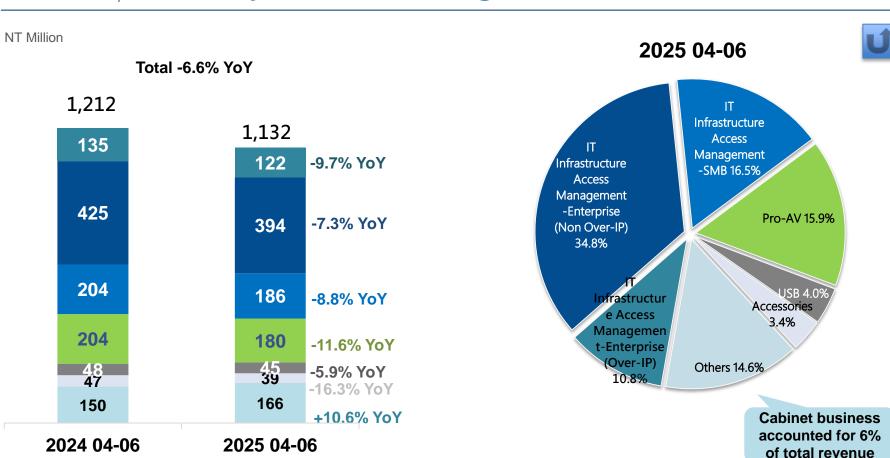
Simply Better Connections





Appendix

Sales by Product Categories YoY



Sales by Product Region YoY

